



KAZAKH INVEST
NATIONAL COMPANY



INVEST IN KAZAKHSTAN

TOP10 INVESTOR COUNTRIES

(Over the last decade, 2014 – 2023)



NETHERLANDS

(\$67.8 B)



USA

(\$36.1 B)



SWITZERLAND

(\$24.1 B)



RUSSIA

(\$14.6 B)



CHINA

(\$14B)



BELGIUM

(\$9.7 B)



FRANCE

(\$8.7 B)



Great Britain

(\$7 B)



SOUTH KOREA

(\$6.6 B)



GERMANY

(\$3.8 B)

UNCTAD WORLD INVESTMENT REPORT 2023

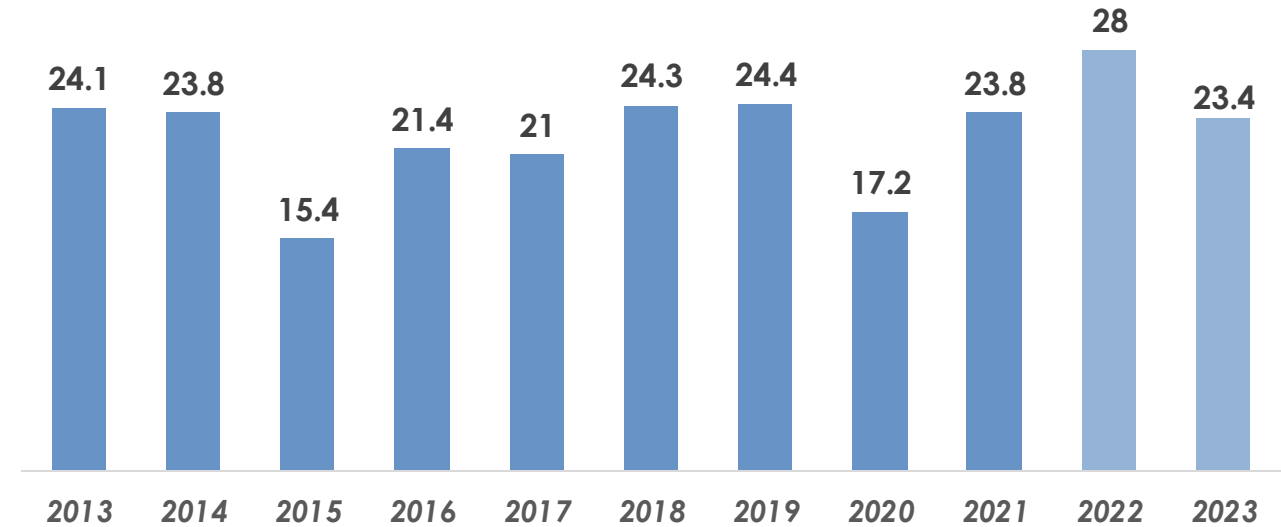


BY FDI IN CENTRAL ASIA (61%)

BY FDI AMONG POST-SOVIET COUNTRIES

BY FDI AMONG DEVELOPING LANDLOCKED COUNTRIES

GLOBAL FDI INFLOW TO KAZAKHSTAN \$B



FDI VOLUME

\$431+B

(since 1991)

GDP

\$264B

(2023, IMF)

GDP PER CAPITA

\$13.3K

(2023)

TRADE TURNOVER

\$139B

(2023)

OUR MAJOR INVESTORS



CLAAS



Air Liquide



ALSTOM



INOKS
CAPITAL



STADLER



Honeywell



THE LINDE GROUP



中信股份
CITIC Limited



ExxonMobil



posco



Marubeni



WEIR



Coca-Cola

KNAUF

PCM
keep it moving

RioTinto



GLENCORE



Territory

2.7M km²

9th largest in the world



Diverse Population

~20M people



Largest economy in Central Asia

(61% of share)



Region's highest GDP per capita

Upper-middle
income



International Reserves

\$94B,

National Fund \$60.7B,
FX Reserves \$37.8B



Multilateral Policy

Member of UN, WTO,
OSCE, OIC, EAEU, OTS,
SCO



Favorable Tax Regime

Treaties to avoid
Double taxation
with 55 countries



Investors' Protection

Bilateral Investment
Protection Treaties with
47 countries
and 1 multilateral
investment treats

50+ international organizations ||| **49K** entities with foreign capital ||| Business Councils with **21** countries



UNITED NATIONS

UNDP Country Office
FAO Partnership and Liaison Office
UNEP Office for CA
UN ESCAP Subregional Office



IsDB

Islamic Development Bank
Regional Hub for Central Asia



OECD

OECD
Country office



Eurasian
Development
Bank

Eurasian Development Bank
Headquarter



WORLD BANK
GROUP

World Bank Regional Office for CA
World Bank Group's offices
(IBRD, IDA, IFC, MIGA)



المنظمة الإسلامية للأمن الغذائي
Islamic Organisation for Food Security
l'Organisation Islamique pour la Sécurité Alimentaire

Islamic Organisation for Food Security
Headquarter



OSCE

OSCE
Country office



CICA

**Conference on Interaction and
Confidence Building Measures in Asia**
Headquarter

THE MIDDLE CORRIDOR



- Middle Corridor
- Western Europe – Western China
- North-South
- China-Central Asia

\$35B+ invested in the transport industry over the last 15 years

GROWTH OF:

Transit cargo volumes by **21%** (32,2 mln tons)

Railway cargo volumes by **3%** (297 mln tons)

Transit through TITR by **65%** (2,8 mln tons)

Sea ports transit volumes by **11%**



5 transit corridors
17K km railways
135K freight wagons
27 interstate checkpoints



8 main transit corridors
95K km roads
80% of the volume of transported goods



2 sea ports (Aktau, Kuryk)
Capacity 27M tons
Transshipment volume in 2023 – 1.74 mln tons



25 airports
18 ICAO certified
18 state-owned
7 privately owned

MINERAL RESOURCES

CONCEPTUAL INNOVATIONS OF THE NEW CODE

Member of the
CRIRSCO

Subsoil and Subsoil
Use Code

EITI standard

- THE «FIRST COME, FIRST SERVED» PRINCIPLE ON THE COMPETITIVE BASE
- OPEN ACCESS TO GEOLOGICAL INFORMATION
- REDUCTION OF ADMINISTRATIVE BARRIERS
- PROVIDING STABILITY GUARANTEES
- ENSURING THE FUNCTIONING OF THE JUNIOR COMPANY MARKET AND OPPORTUNITIES TO RAISE CAPITAL
- THE NEW CODE IS FULLY CONSISTENT WITH THE BEST GLOBAL PRACTICE

 **99** elements

70 investigated

60 mined

16
rear metals & rear-
earth minerals mined

KAZAKHSTAN'S GLOBAL RANKS

Reserves

Production

1	Chromium	2
2	Uranium	1
2	Barite	4
4	Rhenium	7
6	Zinc	11
7	Lead	12
8	Manganese	14
9	Coal	8
9	Bauxite	11
11	Copper	10
11	Iron ore	15
12	Oil	11
13	Gold	6
14	Natural gas	17

RENEWABLE ENERGY SOURCES

 **Wind power**
1 820 mln MWh / year

 **Hydropower**
62 mln MWh / year

 **Solar power**
2.5 mln MWh / year

 **Geothermal power**
4.3 GW

AGRIBUSINESS

220M

ha of ariland, including
180M ha of pastures

6th

in the world for agricultural
area (FAO)

ACCESS TO MAJOR GLOBAL MARKETS

China, CIS, Middle East And
South Asia

FULL GOVERNMENT SUPPORT

Incentives, favorable business
environment, protection

32nd

in the Global Food Security
Index 2022

LABOR FORCE

1/3 of population is employed
in agriculture and food
production

DEVELOPMENT OF THE AGRO-INDUSTRIAL COMPLEX

Task 1

Increase productivity by 2.5 times

Task 2

Provision of basic foodstuffs of
domestic production

Task 3

Increase exports by 2 times,
raising the share of processed
products to 70%

Task 4

Development of an irrigation system
for the efficient use of water

REASON 3: BUSINESS-FRIENDLY ENVIRONMENT



BBB-/A-3 «Stable»
Sovereign credit rating



**#28 in Global
E-Government Development Index**
#1 among CIS



**#37 in the World
Competitiveness Index**
#1 among CIS



Associated member



**#5 among developing countries
by international investment in
renewables, 2015-2022**



#53 in the World ESG Index
#1 among CIS



DIALOGUE PLATFORMS

PRESIDENT

Foreign Investors' Council
on strategic issues

PRIME MINISTER'S OFFICE

Investment Council
on operation issues

**Council on improvement
investment climate**
on systematic issues

Investment Ombudsman
*protection of the rights and interests of
investors*



REASON 3: BUSINESS-FRIENDLY ENVIRONMENT: ASTANA INTERNATIONAL FINANCIAL CENTRE



+2000 companies registered
from 75 countries



INDEPENDENT JUDICIAL SYSTEM

ENGLISH COMMON LAW
64 cases resolved

ONLINE DISPUTE RESOLUTION VIA E-JUSTICE SYSTEM

SPECIAL TAX AND CURRENCY REGIME

TAX EXEMPTION UNTIL 2066

ASTANA INTERNATIONAL EXCHANGE (AIX)

SPECIAL LABOUR AND VISA REGIMES

WORLD CLASS REGULATION STANDARDS

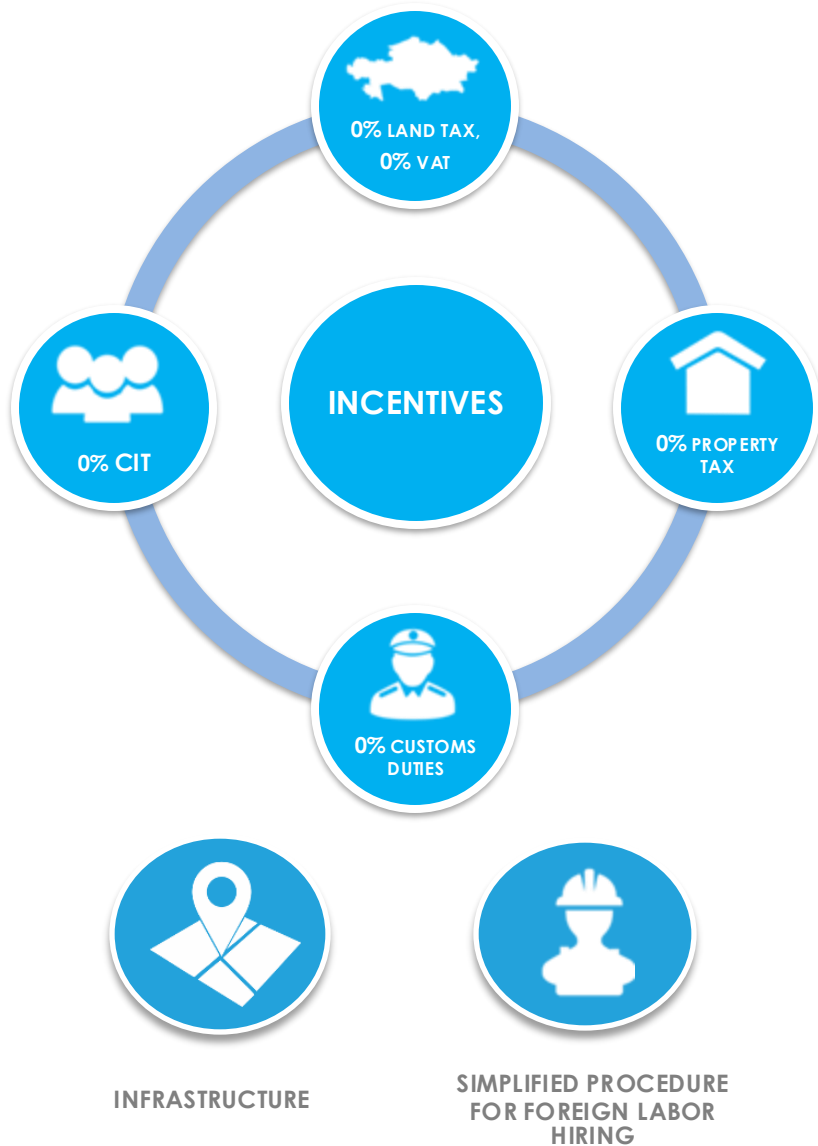
415 arbitral decisions

MEDIATION SERVICES

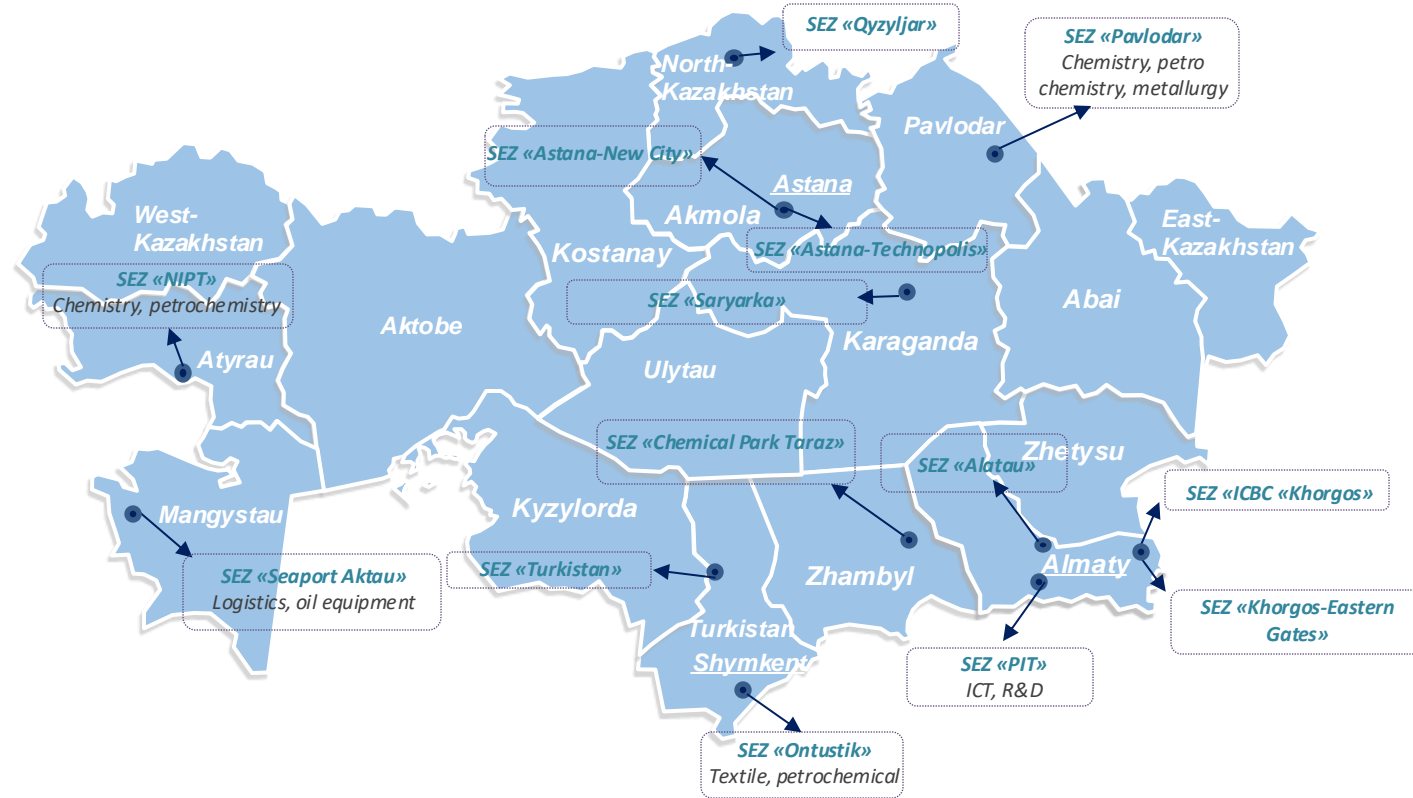
1695 agreements

FINAL AWARD WITHIN 6 MONTHS

COMPREHENSIVE STATE SUPPORT



14 Special Economic Zones



more at:
sez.qazindustry.gov.kz

REASON 6: VAST OPPORTUNITIES ACROSS VARIOUS INDUSTRIES



Agribusiness
67 projects




Mining and Metallurgy
48 projects



Chemical and Petrochemical Industry
24 projects



Healthcare and Pharmaceuticals
14 projects



Machinery manufacturing
13 projects



Construction materials
9 projects



Tourism
9 projects



Others
23 projects

OVER 200 INVESTMENT PROPOSALS BY KAZAKH INVEST

ONE-STOP SHOP FOR INVESTORS IN KAZAKHSTAN



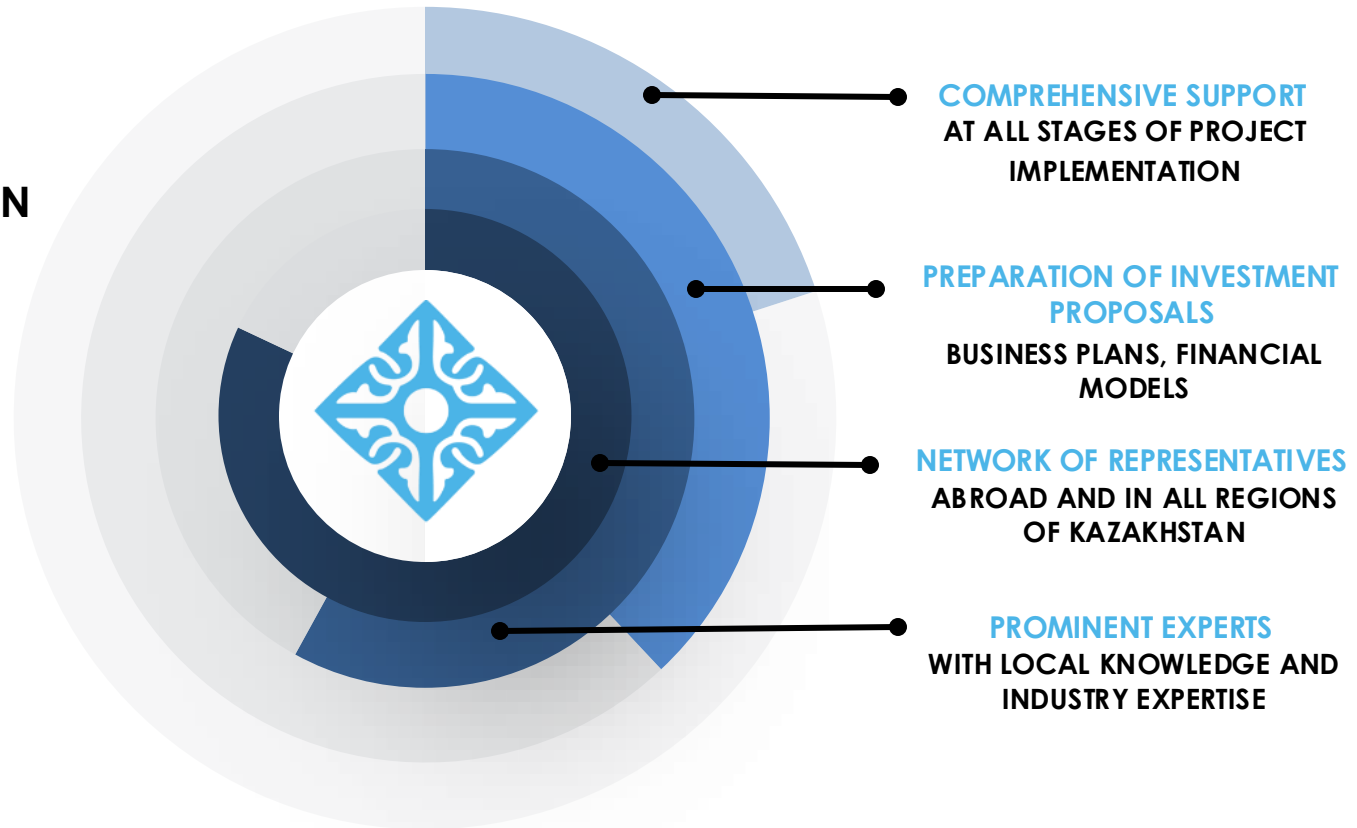
Company's mission

Promotion of sustainable socio-economic development of the Republic of Kazakhstan by attracting foreign investment in priority sectors of the economy and comprehensive support of investment projects



Company's mission

Become a leading investment promotion agency



GROW YOUR BUSINESS **INVEST IN** KAZAKHSTAN



[Website](#)



[Investor's Guide](#)